



COMPANY PROFILE

InTeRmArc

Indian company INTERMARC. affords services & on deliveries of components for Interior Projects HVAC, Structured Cabling Systems (SCS), Voice cabling, CCTV, Design and implementation of Civil & Interiors, Security, Electrical, HVAC and connectivity equipment. The company has many years' experience with deliveries of high-technology projects & project engineering, for the projects of any level of complexity. The attributes of working style developed through the years of INTERMARC existence are professional approach to the matter and the responsibility for resulting effect.

INTERMARC was established in 1995, in India. All the time the company was dynamically developing, and has established, by now, leadership position in selling SCS, Civil & Interiors, Security, CCTV, Electrical and network connectivity equipment on the Indian market.

With the development of the business, the company's structure has been also been changing, and now, INTERMARC has the staff of highly skilled specialists, certified by the world's leading manufacturers & personally trained by them.

Due to its appropriate competencies, INTERMARC could receive high-level authorization of the world's leading manufacturers, such as Armstrong, Hitachi, Pilkington, Bissie, Blue, Samsung, Honeywell, Star, Cisco Systems, TNT, CGL, Emerson, Wipro, AEG, and other companies.

INTERMARC offers solutions based on wide range of Interior products for local and remote managing of High End Interiors, data centers, MSC, for presentations of different kinds, for large-scale offices, Universities, Labs, chain stores, telecom providers, and other solutions for different scopes of activity. **We would like to mention here that we are working contractors & Hewlett Packard, Schneider, Luminous, Wipro & other IT groups & also we are pre qualified firm for US Embassy New Delhi, SBI, Punjab National Bank.**

High-level skill of our specialists, as well as a wide spectrum of equipment, offered by INTERMARC, has made it possible to carry out successfully a quantity of large-scale projects for enterprises of different branches of industry. There are some large-scale projects of federal significance in that list as well.

INTERMARC holds all necessary certificates for development, implementation, and after-sales service of the projects of different kinds.

Connectivity equipment developed and manufactured by TYCO/D-Link and solutions based on it determine the main directions of INTERMARC activity. The company expands a scope of its competencies which provide the possibility to offer ever more new and interesting solutions in different fields of activity. Further to that, INTERMARC carries out its functions on the ground of comprehensive approach, which differs profitably INTERMARC's services from capabilities of the usual supplier of goods. The company, being capable of supplying the equipment, is able also to afford such kinds of services, as well as wide range of servicing operations, from information support to round-the-clock service.

The main lines of INTERMARC activity are:

- **Turnkey Interior Solutions**
- **HVAC Projects**

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Power Solutions

- **Civil & Interior**

- **CCTV**
- Delivery of active and passive equipment for Structured & Voice Cabling Systems.
- Delivery of CISCO connectivity equipment.
- Civil and Interiors.
Security (IP Camera, Surveillance camera, FM200, PA System, CCTV, FAS, RPS, VESDA, FIRE) Systems.
- Electrical Connectivity.
- Designing and delivery of control and monitoring systems for data centers (on the base of CISCO products).

Our enterprise solutions include:

Civil & Interiors Work:

- Our civil & interiors solutions include Assessment of business application, Design optimum solution, Selection of right products, Implementation, Project management and 24X7 Post-sales-service.

Power Conditioning & Emergency power:

- Our power solutions include Evaluation of power requirement, Design optimum solution, Selection of right products, Implementation, Project management and 24X7 Post-sales-service.

Network & Connectivity:

- Our network & connectivity solutions include Assessment of business application & bandwidth requirement, Design optimum solution, Implementation, Project management and 24X7 Post-sales-service.

Site Integration:

- Our site integration services include Design & Implementation of Turnkey physical infrastructure by integrating Civil, Security, Power, Data & Voice solutions to run customers' mission critical IT equipment.

Data Center and MSC:

Our data center solutions include Design & Implementation of key components of data center build namely:

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1	Civil and Interiors
2	Conditioned Power
3	Power distribution
4	CCTV
5	Network & cabling
6	Precision Cooling
7	Security

Principal Suppliers

We have developed strategic relationships with leading equipment manufacturers, thereby ensuring to provide the highest quality of products available in the market, today. We review their performance regularly on Quality & Reliability of products and Post-Sales Service deliverables to ensure the best is available to our Customer. To name a few, such principal suppliers are:-

1	Honeywell
2	HITACHI
3	ARMSTRONG
4	SAMSUNG
5	TYCO Netconnect & Trac
6	D Link
7	CISCO
8	SONIC WALL
9	EMERSON
10	WIPRO
11	POLYCAP HAVELS
12	Nortel
13	BLUE STAR
14	Philips
15	SIEMENS

OEMs & System Integrators

Our strong emphasis on Customer focus & satisfaction helped us in building preferred vendor status with large OEMs / System Integrators. To name a few such customers are

1	IARI (Indian Agricultural Research Institute,)	9	C-DAC (Centre For Development of Advanced Computing)
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2	AIRCEL	10	TIMES OF INDIA
3	IOCL (IndianOil Corporation Ltd.)	11	Crompton Greaves Ltd
4	JAMIA INSTITUTE	12	PNB
5	ISRO (Indian Space research organisation)	13	CSIR (Council for Scientific and Industrial Research)
6	VIDEOCON	14	DGMI (Director General of Military Intelligence)
7	S-TEL	15	DATACOM
8	HP	16	WIPRO

Key Strengths:-

Excellent Market Standing & Experience: We have superior market standing due to in depth knowledge about CIVIL & Interiors, Electrical, Networking Products & Technologies. We have more than 10 years experience in providing Infrastructures Solutions in Indian market.

Projects:-

- **Aircel cellular limited.**

We have designed, supplied and implemented of Zonal Office, MSC, with Furniture & 300 Voice + 1000 Data Nodes Complete CCTV & Security monitoring, Network at their Guindy Chennai office. Total raised floor area approx 4000 sq ft & 18000sft office area r (Ground & Second) are for office area. The technology of Data network is based on AMP passive components, Voice is on Delton & Krone Components. With Total Interior & HAVC solution including Modular Furniture & Structure Glazing Work & Power conditioning work.

- **Indian Agricultural Research Institute**

We have designed, supplied and implemented Civil and interiors, CCTV, DATA & Voice. Total floor area was near about 24000sqft and 270 Voice + 690 Data Nodes Network. Total HAVC solution was from our side The technology of Data network is based on D-Link passive components, Voice is on Delton & Krone Components, Hitachi Cooling System, & Power solution from Crompton & Schneider

- **IndianOil Corporation Ltd**

At Indian Oil Corporation, Gurgaon we have designed for data center's civil and interiors, data & voice, Installed and Tested a Data Network of 1000 nodes using AMP Net connect cabling components. Floor area was about 14500sqft. Including HT cabling work & PAC based cooling system from Emerson.

- **JAMIA INSTITUTE**

We have executed this project for Jamia Institute at Delhi. The scope of included design and implemented of civil, furniture, data and voice of total 50nodes. Total area about 170000sqm. Complete CCTV campus monitoring



- **PNB**

Supplied and implemented of PNB Data Center at Mumbai. CCTV, Works includes Civil, Furniture, false floor, false ceiling, Lessening of electricity with 200 Voice + 300 Data Nodes Network at their Belapur Mumbai Zonal office. Total raised floor area approx 12800 sq ft at Ground floor. The technology of Data network is based on AMP passive components, Voice is on Delton & Krone Components. Air-conditioning Using Emerson products,

- **Crompton & Greaves Ltd**

Their Regional head Office at BSZ Marg ITO was designed & Executed by us with a total floor area of nearly 30000 sft, The scope of work was Interior, Power Conditioning Using Green building technology & Getting a Green ISO certificate, CCTV, HVAC, Data & Voice for 250 nodes, Fire & CCTV, Bio metric locks, Sensor based lighting & Video conferencing system.

For further details please contact:

1191 – A, Arjun Nagar. Kotal Timber Market
New Delhi: 110 003

Mail: info@intermarc.co.in, taranjitbawa@intermarc.co.in

Web: intermarc.co.in

Mob: +91 9818111113

; +01141080851

Fax : 911126842570



LIST OF IMPORTANT CLIENTS

- **HP India**
- **WIPRO**
- **LUMINOUS POWER SYSTEM**
- **AIRCELL**
- **S Tel**
- **Crompton Greaves Ltd**
- **CEIPT Panipat**
- **Punjab National Dairy**
- **Videocon India**
- **Basmati Export Development Foundation**
- **Indian Agriculture Research Institute**
- **Jamia Hamdard University**
- **NDRI**
- **AIIMS**
- **NRCPB**
- **MMTC**
- **DGFT**
- **DGLH**
- **Delhi University**
- **FS Securitas Pvt Ltd**
- **Datacom India**
- **Jamia Millia Islamia**

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- **Indian Oil Ltd**
- **CSIR**
- **Petronet**